

IBC Global Conferences Present:

Managing a Trust Business in 2015

*The Key Technical And Practical Tips To Ensure
A Successful Corporate Trust Business*

- ✓ This conference will provide a technical and practical update on all the challenges and opportunities facing trustees
- ✓ Making it the conference for trustees, trust companies and those administering and advising trusts.

22nd October 2015 – Millennium Gloucester Hotel, London



David Kilshaw
Partner
ERNST YOUNG

Rick Brooks
CEO
EQUIOM (GUERNSEY) LTD

Frederick Bjørn
Partner
PAYNE HICKS BEACH

Kevin O'Connell
Group Commercial Director
FIRST NAMES GROUP

Marika Lemos
Barrister
DEVEREUX CHAMBERS



Organised by:
IBC Global Conferences
Investing business with knowledge

Register Today
Call: +44 (0)20 7017 7790 Email: kmregistration@informa.com
Online bookings and for the latest programme: www.ibc-events.com/trustbusiness

Managing a Trust Business in 2015

9.00 Registration

9.30 Chairman's Opening remarks



David Kilshaw
Partner
ERNST YOUNG

9.40 **The Trust Business: Keeping it Secure and Offshore**

- Why terms and conditions are critical and must be updated
- Is the PE risk still a real one?
- HMRC powers and your position as trustee?
- The importance of administration --how can your staff be an asset?
- Reporting when do you report and when not?



James Wilson
Partner
ERNST YOUNG

10.30 **Legal Update – An Update on the Key Legal Matters for Trustees, Including Recent Case Law**

- Key case update for trustees
- A trustees' biggest legal challenge
- How to be secure
- Discussion of the trustees responsibilities regarding potential US beneficiaries and how easy it is for existing non US beneficiaries to become US resident



Gavin Ferguson
Managing Partner
APPLEBY (GUERNSEY)

11.15 Refreshment break

11.35 **Property - The New Challenges**

A technical and practical session, designed to keep trustees secure in the new property regime

- Summer Budget: Where are we now?
- The new CGT and IHT rules
- Structuring options and trends
- How trustees can mitigate risk by working with beneficiaries and advisers
- The future



Frederick Bjørn
Partner
PAYNE HICKS BEACH

12.15 **The Non-dom Beneficiary and Settlor**

- The law in practice
- What beneficiaries need, including income and capital segregation
- How do you deal with a lack of prior records
- Traps and how to survive them
- How to be the best trust administrator



Helen McGhee
Senior Associate
NEW QUADRANT PARTNERS

1:00 Lunch

The Key Technical And Practical Tips To Ensure A Successful Corporate Trust Business

2:00 Growing the Business and Capturing New Markets Panel

CEOs from leading trust companies discuss the challenges/opportunities they see in developing their business into new markets

- What have they learnt?
- Where are the next opportunities?



Rick Brooks
CEO
EQUIOM (GUERNSEY) LTD



Alan Binnington
Private client director
RBC TRUST COMPANY



Kevin O'Connell
Group Commercial Director
FIRST NAMES GROUP



Naomi Rive
Chief Trust Officer
COUTTS & CO TRUSTEES (JERSEY) LTD

2.40 The role of STEP – Q&A

- What is STEP?
- Public policy work
- 2021 Business Plan
- Training and development



Patricia Wass
Chair of the **STEP ENGLAND & WALES REGIONAL COMMITTEE** and
Consultant, **FOOT ANSTEY**

3.00 Refreshment break

3:20 Update on Employee Benefit Trusts (EBT) avoidance

- Recent challenges on tax planning involving EBTs
- Pitfalls for trustees



Marika Lemos
Barrister
DEVEREUX CHAMBERS

4.00 Trustees and Investments

- Trustees powers
- How to run a beauty parade
- How exposed can trustees be?

Moderated by:



David Kilshaw
Partner
ERNST YOUNG



Joe Donohoe
Director
ASSET RISK CONSULTANTS

Panelists Include:



Natasa Williams
Partner
VESTRA WEALTH



Yolande Escher
Wealth Director
BNY MELLON WEALTH MANAGEMENT

4.40 Chairman's Summation and close

4.50 Start of Drinks Reception



"Lively and engaging speakers, who together provided an informative seminar"

OGIER

Also of Interest

Structuring Luxury Assets - 21st October 2015 - Central London

Managing a Trust Business in 2015

22nd October 2015 – Central London

VIP CODE

FKW52998

WHEN AND WHERE

FKW52998 Venue: Millennium Gloucester Hotel & Conference Centre
22nd October 2015 4-18 Harrington Gardens
London SW7 4LH, United Kingdom

Delegates are responsible for the arrangement and payment of their own travel and accommodation. Informa has negotiated a special room rate at the event venue and a number of hotels nearby, to take advantage please visit the dates/venue page of the conference website: www.ibr-events.com/trustbusiness

PERSONAL DETAILS

1st Delegate Mr/Mrs/Ms
Job title/Dept
Company
Address

Telephone
Fax
Email
Nature of Business
Billing Address (if different from above address)

Yes! I would like to receive information about upcoming events by email. By giving you my email address I am giving Informa companies the permission to contact me by email

2nd Delegate Mr/Mrs/Ms
Job title/Dept
Company
Address

Telephone
Fax
Email

Yes! I would like to receive information about upcoming events by email. By giving you my email address I am giving Informa companies the permission to contact me by email

3rd Delegate Mr/Mrs/Ms
Job title/Dept
Company
Address

50% discount

Telephone
Fax
Email

Yes! I would like to receive information about upcoming events by email. By giving you my email address I am giving Informa companies the permission to contact me by email

Line Manager Mr/Mrs/Ms
Job title/Dept
Telephone Fax
Email

Booking Contact Mr/Mrs/Ms
Job title/Dept
Telephone Fax
Email

Unable to Attend - Event Documentation

Nothing compares to being there - but you need not miss out! To order your online documentation simply tick the box, complete your details above and send the form along with payment.

Managing a trust business in 2015 FKW52998 - £225 (Plus VAT @20%)
Documentation orders can only be processed on receipt of credit card details. To ensure we provide the highest level of security for your credit card details we are unable to accept such payments via email or fax, which ensures that these details are never stored on our network. To make payment by credit card: To make your payment on-line, please enter your credit card details in our secure payments website that you will use when making your documentation purchase via the event website (the event web address is near the top of the booking form). Alternatively call our customer service team on +44 (0) 20 7017 7790 or email your phone number with your documentation order to kmregistration@informa.com and we will call you.

EASY WAYS TO REGISTER

 Telephone: +44 (0) 20 7017 7790
Please remember to quote FKW52998



Email: kmregistration@informa.com

 Fax: Complete and send this registration form to: +44 (0) 20 7017 7824



Web: www.ibr-events.com/trustbusiness

Payment should be made within 14 days of registration.
All registrations must be paid in advance of the event.

Scan with
smartphone
QR Reader App:



HOW MUCH?

	Register by 7 August 2015	Register by 25 September 2015	Register after 25 September 2015
Managing a Trust Business	<input type="checkbox"/> £899 + VAT @ 20% (£1078.80) SAVE £200	<input type="checkbox"/> £999 + VAT @ 20% (£1198.80) SAVE £100	<input type="checkbox"/> £1099 + VAT @ 20% (£1318.80)

The VAT rate is subject to change and may differ from the advertised rate. The amount you are charged will be determined when your invoice is raised. Savings include Multiple Booking and Early Booking Discounts. All discounts are subject to approval. Please note the conference fee does not include travel or hotel accommodation costs. 50% Discount for 3rd and subsequent delegates.

All discounts can only be claimed at the time of registration and multi-booking discounts cannot be combined with other discounts that may be available (apart from early booking discounts which are available to everyone). We are happy to accept a replacement delegate for the whole event, however delegate passes cannot be split or shared between delegates under any circumstances.

TWO EASY WAYS TO PAY

BY CREDIT CARD To ensure we provide the highest level of security for your credit card details we are unable to accept such payments via email or fax which ensures that these details are never stored on our network. To make payment by credit card on-line, please enter your credit card details in our secure payments website that you will use when making your booking via the event website (the event web address is near the top of the booking form). Alternatively call our customer service team on +44 (0) 20 7017 7790.

By Bank transfer: Full details of bank transfer options will be given with your invoice on registration.

TERMS AND CONDITIONS: Attendance at this conference is subject to IIR and IBC Finance Terms and Conditions at <http://www.iirbcfinance.com/page/termsandconditions>. Your attention is drawn in particular to clauses 6, 8 and 14 of IIR and IBC Finance Delegate Terms and Conditions which have been set out below. **Cancellation Policy:** You may cancel your registration in accordance with this Condition 6. You will receive a refund of your fees paid to IIR and IBC Finance (if any): (i) if you cancel your registration 28 days or more before the Conference, subject to an administration charge equivalent to 10% of the total amount of your fees plus VAT; or (ii) if you cancel your registration less than 28 days, but more than 14 days before the Conference, subject to an administration charge equivalent to 50% of the total amount of your fees plus VAT. IIR and IBC Finance regrets that the full amount of your fee remains payable in the event that your cancellation is 14 days or less before the Conference or if you fail to attend the Conference. All cancellations must be sent by email to kmregistration@informa.com marked for the attention of Customer Services and must be received by IIR and IBC Finance. You acknowledge that the refund of your fees in accordance with Condition 6 is your sole remedy in respect of any cancellation of your registration by you and all other liability is expressly excluded. **Changes to the conference:** IIR and IBC Finance may (at its sole discretion) change the format, speakers, participants, content, venue location and programme or any other aspect of the Conference at any time and for any reason, whether or not due to a Force Majeure Event, in each case without liability. **Data protection:** The personal information which you provide to us will be held by us on a database. You agree that IIR and IBC Finance may share this information with other companies in the Informa group. Occasionally your details may be made available to selected third parties who wish to communicate with you offers related to your business activities. If you do not wish to receive these offers please contact the database manager. For more information about how IIR and IBC Finance use the information you provide please see our privacy policy at: <http://www.iirbcfinance.com/page/privacypolicy> If you do not wish your details to be available to companies in the Informa Group, or selected third parties, please contact the Database Manager, Informa UK Ltd, Maple House, 149 Tottenham Court Road, London, W1T 7AD, UK. Tel: +44 (0)20 7017 7077, fax: +44 (0)20 7017 7828 or email integrity@iirtld.co.uk. **Incorrect Mailing:** If you are receiving multiple mailings or you would like us to change any details, or remove your name from our database, please contact the Database Manager at the above address quoting the reference number printed on the mailing label. By completing and submitting this registration form, you confirm that you have read and understood the IIR and IBC Finance Delegate Terms and Conditions and you agree to be bound by them.